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# The Confidence Game Why We Fall For It Every Time By Maria Konnikova

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us to think with deduction and  
precision in the vein of sherlock  
holmes brings us the confidence  
game a look at some of the most  
skillful cons every executed how  
the grifters performed them why  
people were often willing  
participants to the bitter end and  
how we can be more aware and  
less likely to be taken for a ride'*

***'the confidence game by maria***

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ackman s six year campaign to  
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with science arc when i was in my  
mid teens i came home from  
school one day to find my father  
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*sincere empathy for those who have been deceived and an eye'*

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not only why we believe con  
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and how our sense of truth can be  
manipulated by those around us  
about the confidence game it s a  
startling and disconcerting read  
that should make you think twice  
every time a friend of a friend  
offers you the opportunity of a  
lifetime'*

**'the confidence game by maria**

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## ***konnikova summary and reviews***

*May 17th, 2020 - deeply researched and elegantly written the confidence game will widen your eyes and sharpen your mind daniel h pink author of drive and to sell is human from the new york times bestselling author of mastermind a pelling investigation into the minds motives and methods of con artists and the people who fall for their cons over and over again'*

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susceptible the next time'**

**'the confidence game why we  
fall for it every time**

May 22nd, 2020 - why do we fall  
for con men and scams according  
to maria konnikova our brains are  
wired to imperil us in this regard  
konnikova weaves together stories  
and psychology research findings  
to illuminate this aspect of human  
cognition and after reading this  
book you won t see the world or  
yourself quite the same" ***the  
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*May 30th, 2020 - the confidence  
game why we fall for it every time  
maria konnikova it s a startling and  
disconcerting read that should  
make you think twice every time a  
friend of a friend offers you the  
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*May 6th, 2020 - the confidence  
game asks not only why we  
believe con artists but also  
examines the very act of believing  
and how our sense of truth can be  
manipulated by those around us  
about the author maria konnikova*

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*is the author of mastermind and the confidence game*"**the confidence game why we fall for it every time**

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elaborate ponzi scheme years in  
the making'*

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**'the confidence game why we fall for it every time April 25th, 2020 - in the confidence game konnikova tells the fascinating stories**

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**about some of the most seductive imposters in history taking us into the world of the con to examine not only why we believe in confidence artists but how our sense of truth can be manipulated by those around us this event was sponsored by leadership lab and the deloitte foundation'**

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**konnikova mastermind how to think like sherlock holmes 2013 takes us deeply into the art and psychology of the con game they are known as confidence artists a term first applied in 1849 to william thompson who befriended new york passers by before asking them have you confidence in me to trust me with your'**

**'the confidence game quotes by maria konnikova**

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**headlines in short order and in the context of electoral politics no less with one republican presidential candidate applying it to another'**

**'the confidence game what con artists brain pickings**

**May 30th, 2020 - the confidence game what con artists reveal about the psychology of trust and why even the most rational of us are susceptible to deception it s the oldest story ever told the story of belief of the basic irresistible universal human need to believe in something that gives life meaning something that reaffirms our view of ourselves the world and our place in it'**

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